



Tailoring relocation solutions

We have been striving for business excellence since the foundation of the company over 45 years ago. Constant quality and customer orientation has led to continuous growth and market leadership. With nine offices across Switzerland, we provide a wide range of relocation solutions. We support expatriates and international companies with pre-hire orientation tours, home search assistance, school search, immigration and settling-in services. Our services range from international removals to furniture rental. Behind our success are 150 experienced and talented employees who constantly aim to exceed customers' expectations.

To support our growing team, we are recruiting a talented individual to showcase their sales skills as a

Sales Adviser (60-100%)

If you love consultative selling and enjoy the feeling of bringing a new customer aboard in the b2c and smaller b2b client space, then keep reading.

Join our team of sales advisers, who always sell based on the individual needs of the customer. We believe that no relocation is the same, therefore we offer innovative and tailored relocation solutions to exceed customer expectations.

Packimpex offers you the chance to use your expertise in an international and multicultural environment. We empower our employees with the right skills and tools to handle the varied and challenging sales tasks, so that you can focus on building successful customer relations.

Work Location: Office-based or work from home, you choose. We have offices in Switzerland and Germany and home-office availability for The Netherlands, Belgium and the United Kingdom. Our head-office is in Bern, Switzerland.

We are looking for your eagerness and willingness to take initiative and be proactive in contributing to our success. You focus on acquiring new customers, ensuring potential customers receive offers for services suited to their needs, and proactively supporting them in their decision-making process. You are a natural at converting enquiries into orders and can have successful sales discussions on the phone. You work in a structured way and use IT to your advantage.

Your ambitious and results orientated personality is as important as your proven b2c sales or customer service experience. Your fluency in French and English allows you to recommend and successfully cross-sell suitable services from our attractive product range to clients speaking those languages. Knowledge of German as well as knowledge of the relocation industry would be an advantage.

We look forward getting to know you.

packimpex.

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Great
Place
To
Work®

Certified
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SWITZERLAND



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