



Tailoring relocation solutions

We have been striving for business excellence since the foundation of the company over 45 years ago. Constant quality and customer orientation has led to continuous growth and market leadership. With nine offices across Switzerland, we provide a wide range of relocation solutions. We support expatriates and international companies with pre-hire orientation tours, home search assistance, school search, immigration and settling-in services. Our services range from international removals to furniture rental. Behind our success are 150 experienced and talented employees who constantly aim to exceed customers' expectations.

Our Team is expanding and we are looking for a

Sales Advisor (60 - 100%)

Your Mission

In this role, you will join a successful team of sales professionals, who always sell based on the individual needs of the customer. We believe that no relocation is the same, therefore we offer innovative and tailored relocation solutions to exceed customer expectations. You will be able to use your expertise in an international and multicultural environment and be given the opportunity to 'learn from the best!'

About the company

With offices across Belgium, Germany, the UK, Switzerland, the Netherlands, and Italy, we provide a wide range of relocation solutions. We support expatriates and international companies with pre-hire orientation tours, home search assistance, school search, immigration, and settling-in services. Our services range from international removals to furniture rental. Behind our success are 150 experienced and talented employees who strive for innovation and continuous improvement.

We offer a future-orientated business, where we are constantly striving for innovation and digitalisation. We encourage our employees to bring new ideas to enhance existing service offerings or bring new services on board. Join an international and multicultural team, who change lives, reinvent global mobility, and exceed customer expectations.

Place of Work

This is remote/hybrid role and can be based anywhere close to one of our European offices (preference Frankfurt)

What you will do

- ❑ Prepare and present offers for services suited to the needs of potential customers
- ❑ Proactively support customers in their decision-making process
- ❑ Ensure all new customers have a positive and smooth experience through their onboarding process



- ❑ Identify opportunities and acquire new customers in a B2C and B2B environment

What we expect

- ❑ Minimum 1 year of B2C sales or customer service experience
- ❑ A natural at converting inquiries into orders
- ❑ An eagerness to take initiative and being proactive to contribute to our success
- ❑ Ability to have successful sales discussions on the phone
- ❑ Ability to work in a structured way and use IT to your advantage
- ❑ Fluency in English and ideally one other language such as German or French
- ❑ Ideally you also have experience in the Relocation services industry or Global Mobility market.

What's in it for you:

- ❑ Rare opportunity to play a critical part in a growing business and have a tangible impact
- ❑ Enjoy a culture focused on personal and career development, sociability and wellbeing
- ❑ Join a highly motivated, positive, energetic and extremely results driven team
- ❑ Competitive remuneration package
- ❑ Access to the corporate benefits program
- ❑ Excellent training program

Application Process

Does this position sound interesting? Then, please send us your CV with a short cover letter outlining why this job appeals to you. The application will be reviewed by our in-house recruiter and if successful, an interview will be set up with our our Head of Retail Sales & SME Business.

We look forward to getting to know you.

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