



### Tailoring relocation solutions

We have been striving for business excellence since the foundation of the company over 41 years ago. Constant quality and customer orientation has led to continuous growth and market leadership. With ten offices across Switzerland and one in Germany, we provide a wide range of relocation solutions. We support expatriates and international companies with pre-hire orientation tours, home search assistance, school search, immigration and settling-in services. Our services range from international removals to furniture rental. Behind our success are 275 experienced and talented employees who constantly aim to exceed customers' expectations.

**In order to complete our growing commercial team, we are looking for a Junior Account Manager (50%)**

## Junior Account Manager (50%) - Basel, Thörishaus or Lausanne

**In this dual role, your goal will be:**

- Achieve Account satisfaction with a special focus on Account retention through relationship building
- Implement web-based solutions for his/her accounts
- Responsible for the revenue generated by his/her accounts
- Monitor the compliancy to process and policy
- Handle exceptions with the Account and the respective Packimpex's line manager
- Manage escalations with the Account and the respective Packimpex's team
- Implement appropriate improvements with the respective Packimpex's line manager
- Develop the service portfolio with existing Accounts
- Collaborate with Account Manager to develop cross sales between region and Accounts

**We are looking for a:**

- Customer oriented professional, experience in the international mobility is an advantage
- Fluent in **English** and **German** is a must, **French** is an advantage
- Able to work independently as well as collaborate with others
- Capable of building professional and personal relationships
- Demonstrate a high level of commercial awareness
- Excellent communication skills
- Capable of managing and setting expectations,
- Positive attitude, diplomatic, open-minded, resilient to stress, attentive to details
- Autonomous, team spirit, flexible, highly organised, strong IT skills

**We offer** the ideal candidate a challenging job in a dynamic multinational environment with excellent career progression opportunities. We will ensure a professional introduction, followed by continuous personal development programs.

If you fit the above profile and feel that you can fill the role with initiative and a proactive "can-do" attitude, please send your application **by email** to: [application@packimpex.ch](mailto:application@packimpex.ch)

*packimpex.*

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