



Tailoring relocation solutions

We have been striving for business excellence since the foundation of the company over 41 years ago. Constant quality and customer orientation has led to continuous growth and market leadership. With ten offices across Switzerland and one in Germany, we provide a wide range of relocation solutions. We support expatriates and international companies with pre-hire orientation tours, home search assistance, school search, immigration and settling-in services. Our services range from international removals to furniture rental. Behind our success are 275 experienced and talented employees who constantly aim to exceed customers' expectations.

In order to complete our growing commercial team, we are looking for a Junior Sales Adviser B2C (50%)

Junior Sales Adviser B2C (50%) - Thörishaus, Lausanne or Zürich

In this role, you enjoy customer acquisition and consulting by phone or email. Using our structured approach, you will assess the individual needs of customers and propose suitable services from our high-quality service range.

As you pursue your main goal of closing deals, our IT helps you to follow up on your offers.

What you are

As part of the Sales Team, you are eager and willing to take initiative to constantly improve our success rate.

You are fluent in English and French, good knowledge of German is an advantage. As you will be receiving an intensive on-the-job training, your motivation and the right attitude are at least as important as having a background in B2C sales and/or customer service. You are a natural at converting inquiries into orders. You work in a structured way and use IT to your advantage.

Your knowledge of B2C sales technique or customer service enables you to recommend and successfully cross-sell additional services from our attractive product range.

We offer the ideal candidate a challenging job in a dynamic multinational environment with excellent career progression opportunities. We will ensure a professional introduction, followed by continuous personal development programs.

If you fit the above profile and feel that you can fill the role with initiative and a proactive "can-do" attitude, please send your application **by email** to: application@packimpex.ch

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